

ANA KRSTINOVSKA

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PERSONAL STATEMENT

Twelve years of general professional experience, including 7 years at managerial level in national government, civil society and EU funded projects. Extensive experience in public policy formulation, monitoring and evaluation, policy analysis and advocacy. Strong track record in processes related to EU integration, management of EU funds and other development assistance. Experienced in capacity building, project development and implementation

WORK EXPERIENCE

ESTIMA (think tank), Bitola, North Macedonia
Founder and President
March 2020 – present

Center for research and policy making - CRPM (think tank), Skopje, North Macedonia
Program Manager
February 2018 – February 2020

Secretariat for European Affairs, Government of the Republic of North Macedonia
State Secretary
December 2014 – May 2017

Government of the Republic of North Macedonia
Advisor for International Cooperation / First Secretary in the Permanent Mission to the EU in Brussels, Belgium
September 2013 – December 2014

Faculty of Philology, University Ss. Cyril and Methodius, Skopje, North Macedonia
Teaching assistant
April 2009 – June 2012

EDUCATION

Law Faculty "Iustinianus Primus", Ss. Cyril and Methodius University, Skopje, North Macedonia
PhD Candidate
January 2019 – present
Doctoral dissertation: The impact of development assistance as an instrument in China's policy toward the Western Balkans

College of Europe, Bruges, Belgium
Master in European Political and Administrative Studies
September 2012 – June 2013
Master thesis: EU-China Partnership and Cooperation Agreement: What went wrong?

Beijing Foreign Studies University, Beijing, China
Specialization Studies in Chinese Language and Culture
September 2005 – July 2007

PUBLICATIONS

Academic articles

- *Chinese projects in North Macedonia: Preconditions to Success or Failure*. Law and Economy of China (e-Journal). Warsaw School of Economic - Warsaw University. Forthcoming.
- *How strategic are EU's strategic partnerships – case study on the EU-China relations*. Proceedings of the international conference “Towards a better future: Democracy, EU integration and criminal justice”. St. Kliment Ohridski University. Bitola. May 2019.
- *The Creation of a Regional Investment Reform Agenda in the Western Balkans and its Implications for Chinese Investments: Case Study on the Republic of Macedonia*. Proceedings of the 5th High-level China – CEE Think Tank Symposium. Skopje. September 2018.
- *16+1 in the EU-China Talks on a Bilateral Investment Agreement*. China-CEE Institute. Budapest. June 2018.
- *The Belt and Road Initiative – Potential for Economic Cooperation between China and the Western Balkans: the Case of the Republic of Macedonia*. Proceedings of the symposium: “The present and prospect of cooperation of the Balkan countries in the context of the Belt and Road Initiative”, organized by the Center for Balkan Studies - Beijing Foreign Studies University. Beijing. May 2018.

Guidebooks/Manuals

- *Guide on North Macedonia's EU Accession Negotiations*. Eurothink. Skopje. July 2020
- *Toolkit for Policy Making in Chapter 20 – Enterprise and Industrial Policy*. Foundation for Management and Industrial Research. Skopje. October 2018

Research reports

- *Foreign Influence Operations: Analysis of COVID-19 in North Macedonia*. Estima. Skopje. November 2020
- *Macedonian Companies in the Belt and Road Initiative*. Estima. Skopje. April 2020
- *European Integration and Youth Mobility: How to Turn Brain Drain into Brain Gain?* Center for Research and Policy Making. Skopje. December 2018
- *The Impact of Europeanization on the Balkan Countries and their Shift from the Periphery toward the Centre*. China-CEE Institute. Budapest. July 2018
- *Користење на европските фондови од страна на општините во Република Македонија (Use of EU funds by the Municipalities in the Republic of Macedonia)*. European Association for Local Democracy ALDA. Skopje. March 2017.

Policy papers

- *North Macedonia in the Berlin Process: From Untapped potential to Tangible Achievements*. European Movement in Montenegro. Podgorica. September 2020
- *Влијание на КОВИД-19 врз градежната индустрија во РС Македонија (Impact of COVID-19 on the construction industry in RN Macedonia)*. Platform for Public Private Dialogue. Skopje. May 2020
- *The Place of North Macedonia in China's Strategy for the Western Balkans*. Konrad Adenauer Stiftung Policy Paper Series. Skopje. January 2020
- *Regional Investment Reform Agenda in the Western Balkans: Challenges and Opportunities*. Center for Research and Policy Making. Skopje. November 2018

Professional articles

- *The 17+1 Cooperation Platform: between Wishes and Reality*. Südosteuropa Journal. Berlin. August 2020

- *China's Environmental Impact in South-East Europe*. CHOICE – China Observers in Central and Eastern Europe. Prague. July 2020
- *Exporting Corruption? The Case of a Chinese Highway Project in North Macedonia*. CHOICE – China Observers in Central and Eastern Europe. Prague. November 2019
- *The Balkans, Boundary of the European Union or Chinese Corridor?* France Forum. Paris. May 2019
- *Joining the European Market – Challenges and Opportunities*. AmCham Magazine. Skopje. April 2019
- *Understanding the Narrative behind OBOR Connectivity Projects – Traditional Donorship or Modern-Day Partnership?* China-CEE Institute. Budapest. October 2017

Academic blogs

- *Македонското членство во ЕУ – меѓу желбите и можностите* (Macedonian membership in the EU – between wishes and possibilities). Institute for Communication studies. Skopje. April 2019.
- *„Патот на свилата“ и „Патот кон ЕУ“: дали некаде се вкрстуваат?* (The Silk Road and the Road to the EU: do they intersect somewhere?). Institute for Communication studies. Skopje. February 2019.

AWARDS

- Civil Society Scholar Award 2021. Open Society Foundations.
- Konrad Adenauer Stiftung PhD Scholarship. February 2020
- Award for Best Master Thesis on EU-China Relations for 2013 by the InBev-Baillet Latour Foundation – Belgium. Bursary of the College of Europe.
- Award Leopoldo Costa by the European Commission for 2009. European Commission's bursary.
- Award for best foreign student in the academic 2005-2006. Beijing Foreign Studies University. China Scholarship Council's bursary.

TRAINEESHIP AND VOLUNTEER WORK

- Government for the Future - European Centre for Government Transformation. Accenture and the Lisbon Council. October 2012 – March 2013
- Co-founder of Europe Outside the Box - College of Europe's Debate Club. Bruges. October 2012

TRAINING

- Women Leaders: Promoting Peace and Security. International Visitors Leadership Program of the US State Department. November – December 2016
- EU accession negotiations – from theory to practice. European Institute of Public Administration. Luxembourg. November 2014
- Mother Teresa School for Public Policy (Council of Europe network of schools). Skopje. September 2013 – June 2014
- Preparation and management of EU funded projects. College of Europe. Bruges. March 2013
- The legal framework of the relations between the EU and China. College of Europe. Bruges. February 2013
- EU's ordinary procedure and the challenge of combining democracy and technocracy. College of Europe. Bruges. February 2013
- Public authorities and the protection of fundamental rights in Europe. College of Europe. Bruges. November 2012
- NATO's future and NATO-EU relations: Are we condemned to be eternal rivals? College of Europe. Bruges. October 2012

LANGUAGE SKILLS

Proficient: English (C2), French (C2), Chinese (C1), Serbian/Croatian (C1)
 Intermediate: Italian (B2), Bulgarian (B2), Spanish (B1)
